mobiletc™
enable. train. connect.

Ready or not, OS migration is here

At ScanSource, we are always looking for ways to help you grow your business. Through conversations with valued partners like you, we designed the MobilETC program to help resellers provide the very best mobility solutions to your end-user customers. With the upcoming legacy Microsoft Operating System end of support looming, and its impact on your customers' mobile devices, we want to help you understand everything you need to know about OS migration, and how to make the most of the opportunities it brings.

What's happening?

First things first. Let's take a look at which systems are affected and their end-of-life date:

Windows Embedded CE 6.0	Windows Embedded Handheld 6.5	Windows Embedded Compact 7
Extended support end date	Extended support end date	Extended support end date
April 10, 2018	January 14, 2020	April 13, 2021

What does this mean for your business?

SEIZE THE OPPORTUNITY! The majority of today's mobile devices have operating systems that will no longer be supported by 2021 — so mobile workers need guidance to upgrade their solutions with the latest high-performance operating systems.

SAVE THE DAY! As a trusted consultant to your customers, you can meet all of their mobile device refresh requirements — security, functionality, interoperability, form factor and more.

MAKE MONEY! Boost your mobility business within your current customer base.

REDUCE OPERATING COSTS

IMPROVE COLLABORATION

BOOST PRODUCTIVITY

INCREASE CUSTOMER SERVICE

How to get started?

Better preparedness → **Faster** decision-making → $ in your pocket

1 LEARN ABOUT THE UPGRADE	2 MAKE YOURSELF INDISPENSABLE	3 LEAN ON SCANSOURCE POS AND BARCODE	4 ACT NOW
Learn about the new devices so you can help your customers upgrade according to their needs.	Your customers' systems will require a software rewrite — which is a good time for them to consider how their business needs have changed and what other functionalities they want to add.	Stand out from your competition by providing seamless support. MobilETC provides you with the right ISV partners and the resources to walk you through the transition.	Yes! Right now is the time to make the most of the OS migration opportunity. Don't let your customers miss a moment of productivity due to end-of-life systems.

Get your customers ready with ScanSource's MobilETC program. Email OSmigration@scansource.com for more information today!

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Honeywell

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